

### Financial Summary May 2008

|                          |                | YTD Numbers<br>May | YTD Numbers<br>April | Budget Amount |
|--------------------------|----------------|--------------------|----------------------|---------------|
| Annual Budget            |                |                    |                      | 3,122,283.00  |
| Income                   |                | 504,991.65         | 1,795,207.11         |               |
| Expense                  |                | 231,628.29         | 231,628.29           |               |
| Checking Balances        |                |                    |                      |               |
|                          | General        | 229,046.35         | 542,196.12           |               |
|                          | Payroll        | 39,355.72          | 38,232.38            |               |
|                          | CBB            | 75,798.18          | 67,454.02            |               |
| CDs                      |                | 270,000.00         | 2,300,000.00         |               |
| Accts Receivable         |                | 55,319.33          | 44,736.98            |               |
| Accts Payable            |                | 22,365.78          | 62,551.89            |               |
| Funds in Reserve         |                |                    |                      |               |
| Carry over projects      | Spillway Gates |                    |                      | 35,000.00     |
| Shoreline Beautification |                |                    |                      |               |

Above figures are not complete. They are snapshots of specific financial components.

Complete financials are on Website

**ARROWHEAD LAKE ASSOCIATION**  
**Profit/Loss Budget Performance**  
**May 2008**

|   | <u>May 08</u>     | <u>Budget</u>     | <u>Apr - May 08</u> | <u>YTD Budget</u>   | <u>Annual Budget</u> |
|---|-------------------|-------------------|---------------------|---------------------|----------------------|
| <b>Ordinary Income/Expense</b>                  |                   |                   |                     |                     |                      |
| <b>Income</b>                                   |                   |                   |                     |                     |                      |
| <b>4000.00 · Lake Operations Income</b>         |                   |                   |                     |                     |                      |
| <b>Total 4000.00 · Lake Operations Income</b>   | 402,503.64        | 553,610.00        | 1,841,604.71        | 1,816,220.00        | 2,376,350.00         |
| <b>Total 4500.00 · Marina Income</b>            | 96,285.51         | 179,000.00        | 424,603.55          | 497,700.00          | 1,780,000.00         |
| <b>Total 8000.00 · Restricted Funds Income</b>  | 6,202.50          | 29,500.00         | 41,286.00           | 71,500.00           | 270,000.00           |
| <b>Total Income</b>                             | 504,991.65        | 762,110.00        | 2,307,494.26        | 2,385,420.00        | 4,426,350.00         |
| <b>Expense</b>                                  |                   |                   |                     |                     |                      |
| <b>Total 5100 · Safety</b>                      | 37,626.20         | 42,750.00         | 52,445.54           | 76,450.00           | 253,517.00           |
| <b>Total 5200 · Common Area</b>                 | 870.00            | 1,850.00          | 2,824.32            | 3,680.00            | 19,000.00            |
| <b>Total 5300 · Gas Service</b>                 | 63,276.86         | 56,200.00         | 67,451.81           | 83,900.00           | 488,000.00           |
| <b>Total 5400 · Maintenance</b>                 | 76,106.41         | 97,400.00         | 134,940.10          | 181,000.00          | 842,500.00           |
| <b>Total 5600 · Beach Club</b>                  | 4,270.82          | 7,900.00          | 6,416.97            | 10,250.00           | 53,100.00            |
| <b>Total 6000 · Administrative</b>              | 108,839.78        | 159,400.00        | 233,117.38          | 265,700.00          | 1,341,166.00         |
| <b>Total 7000 · Other Catagories</b>            | 0.00              | 8,000.00          | 0.00                | 42,500.00           | 70,000.00            |
| <b>Total 7100 · Special Projects</b>            | 4,920.00          | 0.00              | 4,920.00            | 0.00                | 0.00                 |
| <b>Total 9000.00 · Restricted Funds Expense</b> | 4,560.00          | 7,500.00          | 4,560.00            | 7,500.00            | 30,000.00            |
| <b>Total Expense</b>                            | 370,458.42        | 390,000.00        | 608,908.97          | 688,980.00          | 3,122,283.00         |
| <b>Net Ordinary Income</b>                      | 134,533.23        | 372,110.00        | 1,698,585.29        | 1,696,440.00        | 1,304,067.00         |
| <b>Net Income</b>                               | <b>134,533.23</b> | <b>372,110.00</b> | <b>1,698,585.29</b> | <b>1,696,440.00</b> | <b>1,304,067.00</b>  |

**ARROWHEAD LAKE ASSOCIATION**  
**Profit & Loss Budget Performance**  
May 2008

|   | <u>May 08</u>     | <u>Budget</u>     | <u>Apr - May 08</u> | <u>YTD Budget</u>   | <u>Annual Budget</u> |
|---|-------------------|-------------------|---------------------|---------------------|----------------------|
| <b>Ordinary Income/Expense</b>                |                   |                   |                     |                     |                      |
| <b>Income</b>                                 |                   |                   |                     |                     |                      |
| <b>4000.00 · Lake Operations Income</b>       |                   |                   |                     |                     |                      |
| 4010.00 · Boat                                | 113,670.00        | 100,000.00        | 469,125.00          | 400,000.00          | 540,000.00           |
| 4020.00 · Dock                                | 213,818.00        | 350,000.00        | 1,148,318.00        | 1,200,000.00        | 1,235,000.00         |
| 4025.00 · Late Fees                           | 580.00            | 500.00            | 1,033.14            | 1,000.00            | 5,000.00             |
| 4040.00 · Transfer Fees                       | 10,075.00         | 8,000.00          | 23,275.00           | 16,000.00           | 100,000.00           |
| 4045.00 · Barge Rental                        | 2,850.00          | 500.00            | 4,300.00            | 1,000.00            | 5,000.00             |
| 4050.00 · Unrestricted Donations              | 4,450.56          | 2,000.00          | 11,385.61           | 7,000.00            | 10,000.00            |
| 4055.00 · ALA Packets                         | 275.00            | 150.00            | 500.00              | 300.00              | 1,750.00             |
| 4065.00 · Contractor Fees                     | 200.00            | 500.00            | 2,900.00            | 1,000.00            | 5,000.00             |
| 4070.00 · Beach Club Membership               | 21,760.00         | 50,000.00         | 81,420.00           | 95,000.00           | 130,000.00           |
| 4070.01 · Beach Club Snack Bar Sales E        | 0.00              | 500.00            | 0.00                | 500.00              | 5,500.00             |
| 4070.02 · Beach Club Rental - E               | 1,430.00          | 2,000.00          | 3,680.00            | 3,000.00            | 15,000.00            |
| 4080.00 · Equipment Sales                     | 0.00              | 0.00              | 0.00                | 0.00                | 25,000.00            |
| 4090.00 · Interest & Dividend Income          | 10,227.58         | 10,000.00         | 17,572.96           | 20,000.00           | 96,000.00            |
| 4095.00 · Misc. Fines & Fees                  | 0.00              | 200.00            | 0.00                | 400.00              | 2,500.00             |
| 4100.00 · Document Fees                       | 0.00              | 10.00             | 25.00               | 20.00               | 100.00               |
| 4110.00 · Shoreline Application Fee           | 3,912.50          | 6,000.00          | 12,100.00           | 12,000.00           | 32,000.00            |
| 4115.00 · Shoreline Reimbursables             | 0.00              | 8,750.00          | 0.00                | 17,500.00           | 105,000.00           |
| 4120.00 · General Membership                  | 11,340.00         | 10,000.00         | 55,175.00           | 35,000.00           | 40,000.00            |
| 4130.00 · Boat Operator License               | 6,635.00          | 4,000.00          | 9,515.00            | 6,000.00            | 22,500.00            |
| 4160.00 · Fishing Derby Income                | 1,280.00          | 500.00            | 1,280.00            | 500.00              | 1,000.00             |
| <b>Total 4000.00 · Lake Operations Income</b> | <b>402,503.64</b> | <b>553,610.00</b> | <b>1,841,604.71</b> | <b>1,816,220.00</b> | <b>2,376,350.00</b>  |
| <b>4500.00 · Marina Income</b>                |                   |                   |                     |                     |                      |
| 4520.00 · Excursion Boat                      | 8,600.00          | 7,000.00          | 9,600.00            | 9,000.00            | 50,000.00            |
| 4521.00 · Resort Boat                         | 0.00              | 1,000.00          | 0.00                | 1,700.00            | 5,700.00             |
| 4530.00 · Lease Income                        | 9,335.83          | 11,000.00         | 18,075.37           | 16,000.00           | 252,600.00           |
| 4540.00 · Dock Rental                         | 30,000.00         | 50,000.00         | 333,800.00          | 350,000.00          | 371,200.00           |
| 4550.00 · Gasoline Sales E                    | 48,349.68         | 110,000.00        | 63,128.18           | 121,000.00          | 1,100,500.00         |
| <b>Total 4500.00 · Marina Income</b>          | <b>96,285.51</b>  | <b>179,000.00</b> | <b>424,603.55</b>   | <b>497,700.00</b>   | <b>1,780,000.00</b>  |
| <b>8000.00 · Restricted Funds Income</b>      |                   |                   |                     |                     |                      |
| 8140.00 · LACSD Cost Sharing -R               | 0.00              | 0.00              | 0.00                | 0.00                | 90,000.00            |

**ARROWHEAD LAKE ASSOCIATION**  
**Profit & Loss Budget Performance**  
May 2008

|  | <u>May 08</u>    | <u>Budget</u>    | <u>Apr - May 08</u> | <u>YTD Budget</u> | <u>Annual Budget</u> |
|--|------------------|------------------|---------------------|-------------------|----------------------|
| 8145.00 · Fireworks Contributions - R          | 1,970.00         | 15,000.00        | 22,856.00           | 40,000.00         | 60,000.00            |
| 8150.00 · Fish Contribution -R                 | 320.00           | 5,500.00         | 6,330.00            | 14,500.00         | 20,000.00            |
| 8410.00 · Shoreline Beautification -R          | 3,912.50         | 9,000.00         | 12,100.00           | 17,000.00         | 100,000.00           |
| <b>Total 8000.00 · Restricted Funds Income</b> | <u>6,202.50</u>  | <u>29,500.00</u> | <u>41,286.00</u>    | <u>71,500.00</u>  | <u>270,000.00</u>    |
| <b>Total Income</b>                            | 504,991.65       | 762,110.00       | 2,307,494.26        | 2,385,420.00      | 4,426,350.00         |
| <b>Expense</b>                                 |                  |                  |                     |                   |                      |
| <b>5100 · Safety</b>                           |                  |                  |                     |                   |                      |
| 5110.00 · Wages - Lake Safety                  | 15,881.50        | 12,000.00        | 20,921.67           | 20,400.00         | 96,000.00            |
| 5111.00 · Wages - Shore Safety                 | 4,281.25         | 3,000.00         | 5,184.25            | 4,000.00          | 15,000.00            |
| 5120.00 · Payroll Taxes - Safety               | 2,613.47         | 2,750.00         | 3,272.19            | 3,750.00          | 13,500.00            |
| 5130.00 · Workers Comp - Safety                | 756.83           | 2,000.00         | 1,060.29            | 2,800.00          | 11,000.00            |
| 5140.00 · Fuel                                 | 3,868.47         | 2,000.00         | 5,029.90            | 2,200.00          | 15,000.00            |
| 5150.00 · Repair & Maintenance                 | 3,399.33         | 2,000.00         | 5,180.69            | 3,500.00          | 23,000.00            |
| 5155.00 · Buoys - C                            | 3,313.78         | 2,000.00         | 5,322.36            | 7,000.00          | 12,000.00            |
| 5160.00 · New Equipment - C                    | 0.00             | 10,000.00        | 0.00                | 21,000.00         | 31,367.00            |
| 5165.00 · Sheriff Services                     | 0.00             | 1,000.00         | 0.00                | 1,000.00          | 4,000.00             |
| 5170.00 · Benefits                             | 667.58           | 2,000.00         | 1,309.51            | 3,250.00          | 16,450.00            |
| 5175.00 · Training                             | 0.00             | 500.00           | 1,355.00            | 2,250.00          | 2,750.00             |
| 5180.00 · Supplies                             | 842.18           | 1,500.00         | 1,078.15            | 2,500.00          | 5,500.00             |
| 5185.00 · Telephone                            | 104.97           | 100.00           | 209.64              | 200.00            | 1,350.00             |
| 5190.00 · Utilities (Gas/Electric)             | 273.73           | 400.00           | 505.08              | 600.00            | 4,100.00             |
| 5195.00 · Uniforms                             | 1,623.11         | 1,500.00         | 2,016.81            | 2,000.00          | 2,500.00             |
| <b>Total 5100 · Safety</b>                     | <u>37,626.20</u> | <u>42,750.00</u> | <u>52,445.54</u>    | <u>76,450.00</u>  | <u>253,517.00</u>    |
| <b>5200 · Common Area</b>                      |                  |                  |                     |                   |                      |
| 5220.00 · Janitorial                           | 245.00           | 350.00           | 1,249.32            | 600.00            | 3,500.00             |
| 5225.00 · Security Patrol Service              | 0.00             | 100.00           | 126.00              | 180.00            | 1,000.00             |
| 5230.00 · Security Alarm Service               | 0.00             | 0.00             | 0.00                | 0.00              | 0.00                 |
| 5240.00 · Trash Removal                        | 0.00             | 500.00           | 0.00                | 1,000.00          | 5,000.00             |
| 5260.00 · Equipment Repair                     | 0.00             | 200.00           | 0.00                | 500.00            | 2,500.00             |
| 5265.00 · Maintenance                          | 625.00           | 500.00           | 1,449.00            | 1,000.00          | 5,000.00             |
| 5270.00 · Gate Repair                          | 0.00             | 200.00           | 0.00                | 400.00            | 2,000.00             |
| <b>Total 5200 · Common Area</b>                | <u>870.00</u>    | <u>1,850.00</u>  | <u>2,824.32</u>     | <u>3,680.00</u>   | <u>19,000.00</u>     |

**ARROWHEAD LAKE ASSOCIATION**  
**Profit & Loss Budget Performance**  
May 2008

|   | <u>May 08</u>    | <u>Budget</u>    | <u>Apr - May 08</u> | <u>YTD Budget</u> | <u>Annual Budget</u> |
|---|------------------|------------------|---------------------|-------------------|----------------------|
| <b>5300 · Gas Service</b>               |                  |                  |                     |                   |                      |
| 5310.00 · Fuel Purchase - E             | 60,366.06        | 50,000.00        | 63,942.88           | 75,000.00         | 450,000.00           |
| 5320.00 · Wages - Gas Service - E       | 1,659.00         | 2,000.00         | 1,711.86            | 2,500.00          | 19,000.00            |
| 5330.00 · Payroll Taxes - E             | 243.02           | 500.00           | 250.76              | 600.00            | 3,100.00             |
| 5335.00 · Workers Comp - E              | 27.80            | 200.00           | 27.80               | 300.00            | 1,400.00             |
| 5340.00 · Equipment Repair - E          | 100.00           | 2,000.00         | 442.30              | 3,000.00          | 4,500.00             |
| 5350.00 · Miscellaneous Items/Permits E | (8.03)           | 500.00           | (3.06)              | 1,000.00          | 4,000.00             |
| 5360.00 · Supplies/Uniforms - E         | 889.01           | 500.00           | 959.33              | 1,000.00          | 2,000.00             |
| 5365.00 · Permits/Fees - E              | 0.00             | 500.00           | 119.94              | 500.00            | 4,000.00             |
| <b>Total 5300 · Gas Service</b>         | <b>63,276.86</b> | <b>56,200.00</b> | <b>67,451.81</b>    | <b>83,900.00</b>  | <b>488,000.00</b>    |
| <b>5400 · Maintenance</b>               |                  |                  |                     |                   |                      |
| 5410.00 · Wages - Maintenance           | 28,454.47        | 29,500.00        | 43,674.76           | 49,500.00         | 257,000.00           |
| 5420.00 · Payroll Taxes                 | 2,719.22         | 3,500.00         | 4,267.08            | 5,500.00          | 24,500.00            |
| 5430.00 · Workers Comp                  | 3,570.91         | 2,750.00         | 4,579.48            | 4,750.00          | 25,500.00            |
| 5440.00 · Benefits                      | 2,311.29         | 6,000.00         | 9,845.25            | 9,250.00          | 44,500.00            |
| 5450.00 · Shop Tools                    | 132.19           | 500.00           | 728.25              | 900.00            | 3,000.00             |
| 5460.00 · Materials & Supplies          | 506.90           | 500.00           | 2,574.92            | 1,500.00          | 7,000.00             |
| 5465.00 · Building Repairs              | 0.00             | 800.00           | 0.00                | 1,600.00          | 9,700.00             |
| 5470.00 · Fuel / Auto & Equip           | 945.94           | 2,000.00         | 2,385.55            | 3,500.00          | 15,000.00            |
| 5480.00 · Repair & Maint / Auto & Equip | 477.53           | 1,000.00         | 3,759.65            | 2,000.00          | 12,500.00            |
| 5490.00 · Repair & Maint / Property     | 2,746.07         | 3,500.00         | 10,037.21           | 9,500.00          | 22,500.00            |
| 5490.01 · Elevator Repair - R           | 0.00             | 800.00           | 2,911.38            | 1,350.00          | 8,000.00             |
| 5495.00 · DMV Registrations             | 0.00             | 0.00             | 0.00                | 500.00            | 1,500.00             |
| 5500.00 · Utilities Electric            | 163.02           | 500.00           | 321.80              | 1,000.00          | 6,000.00             |
| 5502.00 · Utilities Gas                 | 69.16            | 100.00           | 178.62              | 250.00            | 1,000.00             |
| 5503.00 · Water Sewer Restrooms         | 1,389.97         | 0.00             | 1,389.97            | 0.00              | 0.00                 |
| 5520.00 · Contract Services             | 1,145.00         | 1,500.00         | 2,741.24            | 3,000.00          | 25,000.00            |
| 5525.00 · Trash Removal                 | 1,656.68         | 2,000.00         | 3,004.93            | 3,000.00          | 12,000.00            |
| 5530.00 · Miscellaneous                 | 363.73           | 200.00           | 736.06              | 1,200.00          | 3,500.00             |
| 5535.00 · Small Office Equipment        | 0.00             | 100.00           | 0.00                | 150.00            | 500.00               |
| 5540.00 · Erosion & Sediment Control    | 0.00             | 5,000.00         | 0.00                | 10,000.00         | 60,000.00            |
| 5545.00 · Telephone                     | 184.40           | 150.00           | 320.19              | 300.00            | 1,800.00             |
| 5550.00 · Lake Weed Abatement           | 0.00             | 2,500.00         | 0.00                | 3,500.00          | 15,000.00            |

**ARROWHEAD LAKE ASSOCIATION**  
**Profit & Loss Budget Performance**  
May 2008

|  | <u>May 08</u>    | <u>Budget</u>    | <u>Apr - May 08</u> | <u>YTD Budget</u> | <u>Annual Budget</u> |
|--|------------------|------------------|---------------------|-------------------|----------------------|
| 5555.00 · Uniforms/Safety Training       | 164.04           | 500.00           | 958.14              | 1,500.00          | 4,000.00             |
| 5560.00 · New Equipment - C              | 0.00             | 2,500.00         | 837.41              | 5,000.00          | 8,000.00             |
| 5570.00 · Trail/Access Maintenance       | 2,207.00         | 5,000.00         | 7,502.90            | 16,000.00         | 40,000.00            |
| 5575.00 · Tree Removal                   | 21,750.00        | 5,000.00         | 24,100.00           | 6,000.00          | 30,000.00            |
| 5576.00 · Tree Treatment                 | 0.00             | 7,500.00         | 0.00                | 15,000.00         | 75,000.00            |
| 5580.00 · Dredging                       | 0.00             | 9,000.00         | 0.00                | 18,000.00         | 100,000.00           |
| 5650.00 · Maintenance/Landscaping R      | 187.40           | 750.00           | 187.40              | 1,500.00          | 8,000.00             |
| 5650.10 · Maint/Landscape - Burnt Mill R | 576.37           | 1,500.00         | 1,300.11            | 2,000.00          | 7,000.00             |
| 5650.11 · Maint/Landscaping-Tavern Bay R | 4,248.48         | 1,500.00         | 5,878.80            | 2,500.00          | 10,000.00            |
| 5650.12 · Maint/Landscape-Grass Valley R | 136.64           | 1,250.00         | 719.00              | 1,250.00          | 5,000.00             |
| <b>Total 5400 · Maintenance</b>          | <b>76,106.41</b> | <b>97,400.00</b> | <b>134,940.10</b>   | <b>181,000.00</b> | <b>842,500.00</b>    |
| <b>5600 · Beach Club</b>                 |                  |                  |                     |                   |                      |
| 5610.00 · Wages - Beach Clubs            | 1,331.23         | 2,500.00         | 1,373.23            | 3,500.00          | 26,200.00            |
| 5620.00 · Payroll Taxes                  | 195.02           | 200.00           | 201.17              | 300.00            | 3,900.00             |
| 5630.00 · Workers Comp                   | 10.96            | 300.00           | 10.96               | 500.00            | 2,500.00             |
| 5645.00 · Utilities (Gas/Electric/Phone) | 797.98           | 500.00           | 2,015.42            | 1,000.00          | 6,000.00             |
| 5651.00 · Permit                         | 0.00             | 500.00           | 165.00              | 500.00            | 1,000.00             |
| 5652.00 · Mileage                        | 11.62            | 100.00           | 11.62               | 150.00            | 500.00               |
| 5653.00 · Events                         | 0.00             | 0.00             | 0.00                | 0.00              | 1,000.00             |
| 5655.00 · Supplies/Uniforms              | 1,752.66         | 2,500.00         | 1,930.22            | 3,000.00          | 8,000.00             |
| 5660.00 · Security                       | 0.00             | 100.00           | 63.00               | 100.00            | 500.00               |
| 5665.00 · Janitorial                     | 0.00             | 500.00           | 475.00              | 500.00            | 2,000.00             |
| 5670.00 · Fishing Derby                  | 171.35           | 700.00           | 171.35              | 700.00            | 1,500.00             |
| <b>Total 5600 · Beach Club</b>           | <b>4,270.82</b>  | <b>7,900.00</b>  | <b>6,416.97</b>     | <b>10,250.00</b>  | <b>53,100.00</b>     |
| <b>6000 · Administrative</b>             |                  |                  |                     |                   |                      |
| 6010.00 · Wages - Administrative         | 54,565.04        | 60,000.00        | 89,767.03           | 101,000.00        | 511,000.00           |
| 6020.00 · Payroll Taxes                  | 4,576.71         | 6,000.00         | 7,497.10            | 10,000.00         | 47,500.00            |
| 6030.00 · Workers Comp                   | 908.94           | 2,000.00         | 1,785.75            | 3,500.00          | 15,500.00            |
| 6040.00 · Benefits                       | 3,489.29         | 10,000.00        | 16,835.62           | 18,000.00         | 100,500.00           |
| 6041.00 · Bonus Pool (2%)                | 0.00             |                  | 0.00                |                   | 17,000.00            |
| 6042.00 · Seasonal Emp. Retention Bonus  | 0.00             | 0.00             | 0.00                | 0.00              | 6,200.00             |
| 6045.00 · Office Supplies                | 1,017.41         | 500.00           | 2,121.92            | 2,000.00          | 6,500.00             |
| 6050.00 · Utilities (Electric)           | 1,886.92         | 2,250.00         | 3,361.26            | 3,750.00          | 27,500.00            |

ARROWHEAD LAKE ASSOCIATION  
Profit & Loss Budget Performance  
May 2008

|   | May 08   | Budget    | Apr - May 08 | YTD Budget | Annual Budget |
|---|----------|-----------|--------------|------------|---------------|
| 6051.00 · Telephone                       | 1,489.95 | 1,500.00  | 3,201.76     | 3,000.00   | 17,500.00     |
| 6052.00 · Gas                             | 606.14   | 150.00    | 1,452.19     | 300.00     | 3,000.00      |
| 6053.00 · Water/Sewer                     | 789.40   |           | 789.40       |            |               |
| 6055.00 · Computer Repair                 | 2,505.00 | 1,000.00  | 2,676.66     | 2,000.00   | 9,600.00      |
| 6070.00 · Printing                        | 628.00   | 2,000.00  | 1,383.00     | 2,000.00   | 15,000.00     |
| 6075.00 · Toner & Ink Cartridges          | 939.18   | 500.00    | 1,088.84     | 750.00     | 4,000.00      |
| 6080.00 · Postage                         | 1,009.93 | 500.00    | 1,057.23     | 2,000.00   | 12,000.00     |
| 6090.00 · Property Taxes                  | 239.04   | 0.00      | 239.04       | 0.00       | 41,041.00     |
| 6091.00 · Income Tax                      | 0.00     | 0.00      | 0.00         | 0.00       | 11,000.00     |
| 6100.00 · Audit & Accounting              | 0.00     | 0.00      | 0.00         | 0.00       | 10,000.00     |
| 6105.00 · Bad Checks/Debt                 | 0.00     | 100.00    | 0.00         | 200.00     | 1,000.00      |
| 6110.00 · Legal                           | 2,997.50 | 6,000.00  | 8,117.07     | 11,000.00  | 70,000.00     |
| 6111.00 · Legal -Water Rights             | 4,673.50 | 900.00    | 4,673.50     | 1,800.00   | 10,000.00     |
| 6115.00 · Professional Accounting Service | 1,030.05 | 1,000.00  | 1,519.75     | 1,800.00   | 10,000.00     |
| 6120.00 · Engineering, Planning, Survey   | 0.00     | 750.00    | 1,950.00     | 1,500.00   | 10,000.00     |
| 6130.00 · Insurance                       | 8,858.45 | 8,500.00  | 17,716.90    | 17,000.00  | 100,000.00    |
| 6150.00 · Shoreline Fuel                  | 0.00     | 200.00    | 0.00         | 400.00     | 1,300.00      |
| 6155.00 · Shoreline Supplies              | 389.22   | 400.00    | 496.24       | 900.00     | 4,000.00      |
| 6156.00 · Shoreline Reimbursables         | 0.00     | 8,750.00  | 0.00         | 17,500.00  | 105,000.00    |
| 6160.00 · Newsletter                      | 0.00     | 0.00      | 0.00         | 2,750.00   | 9,675.00      |
| 6170.00 · Equipment Service Contracts     | 1,663.30 | 1,600.00  | 4,043.31     | 3,200.00   | 18,850.00     |
| 6175.00 · Computer Service Maintenance    | 6,030.00 | 1,150.00  | 7,191.00     | 2,300.00   | 13,800.00     |
| 6180.00 · Security & Janitorial           | 0.00     | 500.00    | 1,496.00     | 1,000.00   | 6,000.00      |
| 6185.00 · Board Expense                   | 11.97    | 1,000.00  | 70.46        | 1,000.00   | 10,000.00     |
| 6186.00 · Public Relations                | 1,456.07 | 4,500.00  | 4,234.16     | 5,000.00   | 17,500.00     |
| 6190.00 · Bank Service Fees               | 1,931.81 | 2,000.00  | 3,549.46     | 3,000.00   | 10,000.00     |
| 6191.00 · Uniforms                        | 0.00     | 1,500.00  | 686.97       | 2,000.00   | 2,500.00      |
| 6192.00 · Professional Development        | 140.41   | 500.00    | 140.41       | 1,000.00   | 5,000.00      |
| 6195.00 · Permits, Dues, Fees, Licenses   | 50.00    | 27,000.00 | 27,689.00    | 27,500.00  | 32,000.00     |
| 6200.00 · County Recorder                 | 32.00    | 500.00    | 102.00       | 750.00     | 2,500.00      |
| 6210.00 · Credit Card Processing Expense  | 4,777.04 | 4,000.00  | 10,763.54    | 10,000.00  | 25,000.00     |
| 6220.00 · New Equipment - C               | 0.00     | 2,000.00  | 4,902.59     | 5,000.00   | 7,000.00      |
| 6240.00 · Employee Relations              | 19.24    | 0.00      | 282.14       | 500.00     | 4,200.00      |
| 6250.00 · Reserve Study                   | 0.00     |           | 0.00         |            | 10,000.00     |
| 6560.00 · Mileage                         | 128.27   | 150.00    | 236.08       | 300.00     | 1,000.00      |

**ARROWHEAD LAKE ASSOCIATION**  
**Profit & Loss Budget Performance**  
May 2008

|   | <u>May 08</u>    | <u>Budget</u>   | <u>Apr - May 08</u> | <u>YTD Budget</u> | <u>Annual Budget</u> |
|---|------------------|-----------------|---------------------|-------------------|----------------------|
| <b>Total 6000 · Administrative</b>              | 108,839.78       | 159,400.00      | 233,117.38          | 265,700.00        | 1,341,166.00         |
| <b>7000 · Other Catagories</b>                  |                  |                 |                     |                   |                      |
| 7077.00 · Storm Damage Projects C               | 0.00             | 8,000.00        | 0.00                | 15,000.00         | 15,000.00            |
| 7080.00 · July Fireworks - R                    | 0.00             | 0.00            | 0.00                | 27,500.00         | 55,000.00            |
| <b>Total 7000 · Other Catagories</b>            | <u>0.00</u>      | <u>8,000.00</u> | <u>0.00</u>         | <u>42,500.00</u>  | <u>70,000.00</u>     |
| <b>7100 · Special Projects</b>                  |                  |                 |                     |                   |                      |
| 7120.00 · Shoreline Beautification C            | 0.00             | 0.00            | 0.00                | 0.00              | 0.00                 |
| 7130.00 · Dock Audit - C                        | 4,920.00         | 0.00            | 4,920.00            | 0.00              | 0.00                 |
| <b>Total 7100 · Special Projects</b>            | <u>4,920.00</u>  | <u>0.00</u>     | <u>4,920.00</u>     | <u>0.00</u>       | <u>0.00</u>          |
| <b>7400 · Restricted Funding</b>                |                  |                 |                     |                   |                      |
| 7410.00 · Lake/Dock Assets C                    | 7,630.88         | 0.00            | 29,659.76           | 0.00              | 0.00                 |
| 7430.00 · Burnt Mill Beach Club C               | 5,535.94         |                 | 15,335.94           |                   |                      |
| 7440.00 · Tavern Bay BC - C                     |                  |                 |                     |                   |                      |
| 7440.05 · Tavern Bay BC/Demo Garden-C           | 771.60           | 1,500.00        | 1,160.28            | 3,000.00          | 5,000.00             |
| 7440.00 · Tavern Bay BC - C - Other             | 0.00             | 2,500.00        | 26.94               | 5,000.00          | 5,000.00             |
| <b>Total 7440.00 · Tavern Bay BC - C</b>        | <u>771.60</u>    | <u>4,000.00</u> | <u>1,187.22</u>     | <u>8,000.00</u>   | <u>10,000.00</u>     |
| 7450.00 · Grass Valley Park C                   |                  |                 |                     |                   |                      |
| 7450.01 · GV Lake Pump - C                      | 0.00             | 0.00            | 0.00                | 0.00              | 0.00                 |
| <b>Total 7450.00 · Grass Valley Park C</b>      | <u>0.00</u>      | <u>0.00</u>     | <u>0.00</u>         | <u>0.00</u>       | <u>0.00</u>          |
| 7460.00 · Lake Access C                         |                  |                 |                     |                   |                      |
| 7460.04 · Blue Jay Bridge Paint - C             | 20,314.93        | 5,000.00        | 20,314.93           | 10,000.00         | 15,000.00            |
| 7460.05 · Lake Access Other - C                 | 35,735.00        |                 | 35,735.00           |                   |                      |
| <b>Total 7460.00 · Lake Access C</b>            | <u>56,049.93</u> | <u>5,000.00</u> | <u>56,049.93</u>    | <u>10,000.00</u>  | <u>15,000.00</u>     |
| <b>Total 7400 · Restricted Funding</b>          | 69,988.35        | 9,000.00        | 102,232.85          | 18,000.00         | 25,000.00            |
| <b>9000.00 · Restricted Funds Expense</b>       |                  |                 |                     |                   |                      |
| 9050.00 · Fish Stocking - R                     | 4,560.00         | 7,500.00        | 4,560.00            | 7,500.00          | 30,000.00            |
| <b>Total 9000.00 · Restricted Funds Expense</b> | <u>4,560.00</u>  | <u>7,500.00</u> | <u>4,560.00</u>     | <u>7,500.00</u>   | <u>30,000.00</u>     |

ARROWHEAD LAKE ASSOCIATION  
Profit & Loss Budget Performance  
May 2008

|                     | <u>May 08</u>            | <u>Budget</u>            | <u>Apr - May 08</u>        | <u>YTD Budget</u>          | <u>Annual Budget</u>       |
|---------------------|--------------------------|--------------------------|----------------------------|----------------------------|----------------------------|
| Total Expense       | <u>370,458.42</u>        | <u>390,000.00</u>        | <u>608,908.97</u>          | <u>688,980.00</u>          | <u>3,122,283.00</u>        |
| Net Ordinary Income | <u>134,533.23</u>        | <u>372,110.00</u>        | <u>1,698,585.29</u>        | <u>1,696,440.00</u>        | <u>1,304,067.00</u>        |
| Net Income          | <u><u>134,533.23</u></u> | <u><u>372,110.00</u></u> | <u><u>1,698,585.29</u></u> | <u><u>1,696,440.00</u></u> | <u><u>1,304,067.00</u></u> |

ARROWHEAD LAKE ASSOCIATION  
**Balance Sheet**  
As of May 31, 2008

|  | <u>May 31, 08</u>   |
|--|---------------------|
| <b>ASSETS</b>                                    |                     |
| <b>Current Assets</b>                            |                     |
| <b>Checking/Savings</b>                          |                     |
| 1020.00 · Cash in Bank - Checking                | 229,046.35          |
| 1030.00 · Petty Cash                             |                     |
| 1030.01 · Petty Cash - Accounting Office         | 300.00              |
| 1030.02 · Petty Cash Member Services Bank        | 600.00              |
| 1030.03 · Petty Cash - Gas Dock                  | 300.00              |
| Total 1030.00 · Petty Cash                       | <u>1,200.00</u>     |
| 1040.00 · Cash in Bank - Payroll Checking        | 39,355.72           |
| 1066.00 · Money Market Citizens Business         | 75,798.18           |
| Total Checking/Savings                           | <u>345,400.25</u>   |
| <b>Accounts Receivable</b>                       |                     |
| 1200 · Accounts Receivable                       | 55,319.33           |
| Total Accounts Receivable                        | <u>55,319.33</u>    |
| <b>Other Current Assets</b>                      |                     |
| 1165.00 · Prepaid Income Tax                     | 25,880.00           |
| 1070.00 · Cash Investments                       |                     |
| 1070.95 · Citizens Business Bank                 | 2,700,000.00        |
| Total 1070.00 · Cash Investments                 | <u>2,700,000.00</u> |
| 1080.00 · Cash - Security Deposits               | 76,441.99           |
| 1120.00 · Accounts Receivable - Dock Fee         |                     |
| 1123.00 · Allowance for Doubtful Accounts        | (7,992.23)          |
| 1120.00 · Accounts Receivable - Dock Fee - Other | 38,867.23           |
| Total 1120.00 · Accounts Receivable - Dock Fee   | <u>30,875.00</u>    |
| 1140.00 · Workers Comp Deposit                   | 6,427.85            |
| 1150.00 · Prepaid Insurance                      | 33,226.99           |
| 1190.00 · Gasoline Inventory                     | 49,667.60           |
| Total Other Current Assets                       | <u>2,922,519.43</u> |
| <b>Total Current Assets</b>                      | 3,323,239.01        |
| <b>Fixed Assets</b>                              |                     |
| <b>Accumulated Depreciation</b>                  |                     |
| 1209.00 · Depreciation - Land Improvement        | (2,830.00)          |
| 1214.00 · Depreciation - Easement Improve        | (426,195.00)        |
| 1216.00 · Depreciation - Rental Docks            | (198,318.00)        |
| 1217.00 · Depreciation - Fuel Facility           | (470,992.00)        |
| 1218.00 · Depreciation - Dam                     | (24,835.00)         |
| 1219.00 · Depreciation - Bldg Structure          | (1,480,479.09)      |
| 1229.00 · Depreciation - Vehicles                | (201,097.48)        |
| 1239.00 · Depreciation - Boats & Appurt.         | (1,087,624.23)      |
| 1249.00 · Depreciation - Equip / Field           | (161,572.55)        |
| 1252.00 · Depreciation - Beach Club Equip        | (48,086.00)         |
| 1259.00 · Reserve for Depr - Office Furn         | <u>(160,405.98)</u> |

ARROWHEAD LAKE ASSOCIATION  
**Balance Sheet**  
 As of May 31, 2008

|   | <b>May 31, 08</b>          |
|---|----------------------------|
| Total Accumulated Depreciation          | (4,262,435.33)             |
| 1200.00 · Land                          | 390,333.00                 |
| 1205.00 · Land Improvements             | 66,215.82                  |
| 1210.00 · Buildings & Bldg Improvements | 2,657,918.48               |
| 1211.00 · Easement Improvements         | 832,198.51                 |
| 1212.00 · Fuel Facility                 | 535,044.64                 |
| 1213.00 · Dam                           | 30,228.92                  |
| 1215.00 · Rental Docks                  | 763,040.00                 |
| 1220.00 · Vehicles                      | 201,097.90                 |
| 1230.00 · Boats & Appurtenances         | 1,191,852.99               |
| 1240.00 · Equipment - Field             | 242,629.28                 |
| 1250.00 · Office & Beach Club Furniture | 171,502.44                 |
| 1251.00 · Beach Club Equipment          | 54,403.21                  |
| Total Fixed Assets                      | <u>2,874,029.86</u>        |
| <b>TOTAL ASSETS</b>                     | <b><u>6,197,268.87</u></b> |
| <b>LIABILITIES &amp; EQUITY</b>         |                            |
| <b>Liabilities</b>                      |                            |
| <b>Current Liabilities</b>              |                            |
| Accounts Payable                        |                            |
| 2000.00 · Accounts Payable              | 22,365.78                  |
| Total Accounts Payable                  | <u>22,365.78</u>           |
| Other Current Liabilities               |                            |
| 2030.00 · Sales Tax Payable             | 15.92                      |
| 2100.00 · Accrued Payroll               | 22,249.00                  |
| 2110.00 · Accrued Payroll Taxes         | 347.82                     |
| 2120.00 · Accrued Employee Vac Payable  | 47,725.58                  |
| 2130.00 · Accrued EE Benefits 2%        | 5,676.51                   |
| 2135.00 · Accrued EE Benefits Fund 8%   | 22,095.84                  |
| 2150.00 · Income Taxes Payable          | (959.00)                   |
| Total Other Current Liabilities         | <u>97,151.67</u>           |
| Total Current Liabilities               | 119,517.45                 |
| Long Term Liabilities                   |                            |
| 2010.00 · D Dock Income/Notes Payable   | 60,240.00                  |
| 2070.00 · Security Deposits             | 76,441.99                  |
| Total Long Term Liabilities             | <u>136,681.99</u>          |
| Total Liabilities                       | 256,199.44                 |
| <b>Equity</b>                           |                            |
| 3000.00 · Association Equity            | 4,242,484.14               |
| Net Income                              | 1,698,585.29               |
| Total Equity                            | <u>5,941,069.43</u>        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>   | <b><u>6,197,268.87</u></b> |